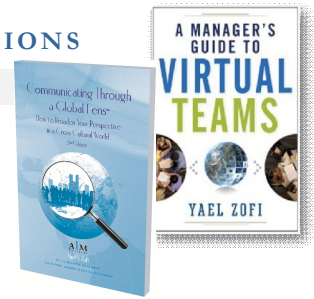


VIRTUAL TEAMS & CROSS CULTURAL COMMUNICATIONS

AIM'S EXPERTISE IN THE VIRTUAL ARENA

**SAMPLE WORKSHOP OUTLINES
(2-HOURS)**



VALUES IN THE DIFFERENCE - CROSS CULTURAL COMMUNICATION

- Reaching Cross Cultural Awareness and Sensitivity
- Optional Responses to Cultural Differences
- National / Personal / Corporate Culture
- How Culture Influences Business?
- Advantages and Challenges of Virtual Teams
- Challenges of Time, Communication and Cross Cultural Interactions
- The Ideal Communication Process vs. Real Life Communication Process
- Conflict Resolution: Debate vs. Dialogue
- How is Information Transferred?
- Structure – How Do People Follow Rules?
- Our Differences
- Questions to Ask Yourself as a Global Professional
- What is at the Core of all of These Interactions?
- A Framework for Collaboration
- The World as 100 People

VIRTUAL TEAMS & GLOBAL COMMUNICATIONS

- Setting Up Virtual Teams – techniques for maximizing the power of teamwork even when worlds apart.
- Context Communication – the particular virtual challenges, especially around cultural collaborations.
- Trust and Accountability – models, practices and tips for creating trust within and across virtual teams.
- Conflict Management – examples, case scenarios and resolution strategies for virtual clashes.
- Deliverables – how virtual teams can get their work 'out the door' faster and better.
- Working Across Boundaries – identifying the competencies necessary for high successful communication
- Find out about the latest trends in the global business environment
- Determine how different cultural values can affect your ability to manage on a global scale
- Your Cultural Practices - Discover ways to improve your Cultural Practices IQ / Target your countries
- Lost In Translation – Share stories from the field where things got 'Lost'
- CCC Interaction - Experience cross cultural interaction activities (from **Global Lens Book**) and latest findings from recent book on **Managing Virtual Teams**) to jump start your CCC.
- Determine appropriate action steps to guide you through your own CCC implementation
- CASE STUDY OPTIONAL: Follow a business case to familiarize yourself with another culture
- Analysis of CCC Tool: OPTIONAL: experience AIM Strategies® new Cultural Lens Inventory Tool
- Expert Speakers – Meet ____ (define types of speakers*)

NOTE: If you want us to spend time with your team, please contact: info@aim-strategies.com. We are offering 90-minute presentations or 6-8 hour workshops about virtual teams. Shorter sessions introduce people to our thinking while longer workshops build people's skills in using our models and practical tools.

LINKING PEOPLE MANAGEMENT WITH BUSINESS STRATEGY

AIM Strategies®, Applied Innovative Management® Tel: 7188326767 * Fax: 7188326660 * Email: info@aimstrategies.com
Virtual Team Training * Cross Cultural Coaching * Team Building Facilitation * Global Leadership Consulting

